

# Employment Development Workshop

Presented by Rick S. McAllister  
May 19th, 2017 9 am – 4 pm

**Designed for:** Employment Staff, School to Work Transition Staff, Direct Service Managers, Rehabilitation Counselors, Case Managers.

**Overview:** This presentation focuses on global and foundational approach to employment development that places emphasis on relationship building and customized employment. The customer's needs (the job seeker and the employer) are the focus of this approach. This session will also provide strategies that are effective for school to work professionals. The presentation will demonstrate tactics and approaches for involving all levels of our agency in effective employment development. Communication, partnerships and managing information will be highlighted throughout this interactive program.

### Learning Objectives:

- Conduct an effective initial contact with employers
- Develop successful partnering strategies for employment services which focus on customized employment.
- Utilize techniques that increase the opportunities for creative employment options
- Manage the documentation for seeking, indentifying and obtaining employment opportunities.

**Rick McAllister** has over 30 years of experience in consulting, training and the day-to-day managing of service-based organizations. He is a nationally recognized speaker on employment strategies, leadership, management, and designing creative and effective organizational structures. He has extensive experience providing technical assistance to private, federal, and state sponsored employment initiatives. Specific focus of Rick's with work state and regional employment programs has been system-wide financial and operational sustainability models. Rick has a bachelor's degree in business administration and a master's degree in applied behavioral analysis. He is the Managing Partner/EVP of Management Analytics Resource Collaborative, LLC, a consulting group based in New Hampshire.

### The Workshop will be held at:

The San Gabriel/Pomona Regional Center  
75 Rancho Camino Drive, Pomona CA 91766  
In the Assembly Room

### To register for this free workshop:

<https://sgprcprovider.arcalearn.org/Login/Login.aspx>

*A certificate of 6 hours course completion will be available to print online once attendance and completion of course session has been verified.*



For more information  
Please contact Linh Lee at  
( 909 ) 706-3579 or email at  
[llee@sgprc.org](mailto:llee@sgprc.org)